



- China – Hong Kong – Indonesia – Malaysia – Singapore – Taiwan - Thailand – Vietnam -

DOVECHEM GROUP OF COMPANIES

Corporate Presentation

www.dovechem.com

Europe 2007



DOVECHEM GROUP OF COMPANIES



















Q&A



DOVECHEM Snapshot



47 Years of Industrial Experiences and still Growing



*Group
Staff Force
of
1,084 Employees



Network
in 8 Asian
Markets and
Export
Worldwide



*Service a
Customer Base
of 4,190
Accounts



2006 Group Turnover of USD 305 mil



*Currently
Maintaining
21 Active
SBUs



Operate
4 Main Divisions;

- 1) Distribution
- 2) Manufacturing
- 3) Bulk Terminals
- 4) Transportation



One-Stop Chemical Solution Center



DOVECHEM C.A.R.E. MISSION

CUSTOMER FOCUS

We create lasting value for our customers by delivering quality products and excellent services in a win-win situation. We value customer satisfaction and nurture long-term customer relationships.

MIRABLE POSITION AND CORPORATE CITIZEN

We position our organization to grow through its infrastructure, network, services, and reputation. At the same time, we commit to be a good corporate citizen by acting responsibly towards our environment and living in harmony with our society.

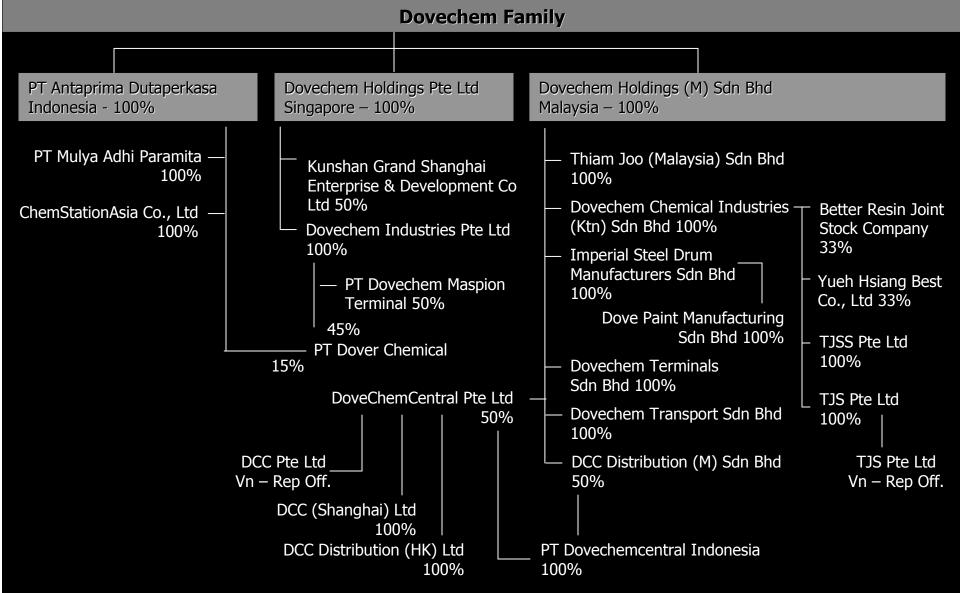
ESPONSIBILITY TO STAKEHOLDERS

We protect and increase our stakeholder values and provide favorable returns.

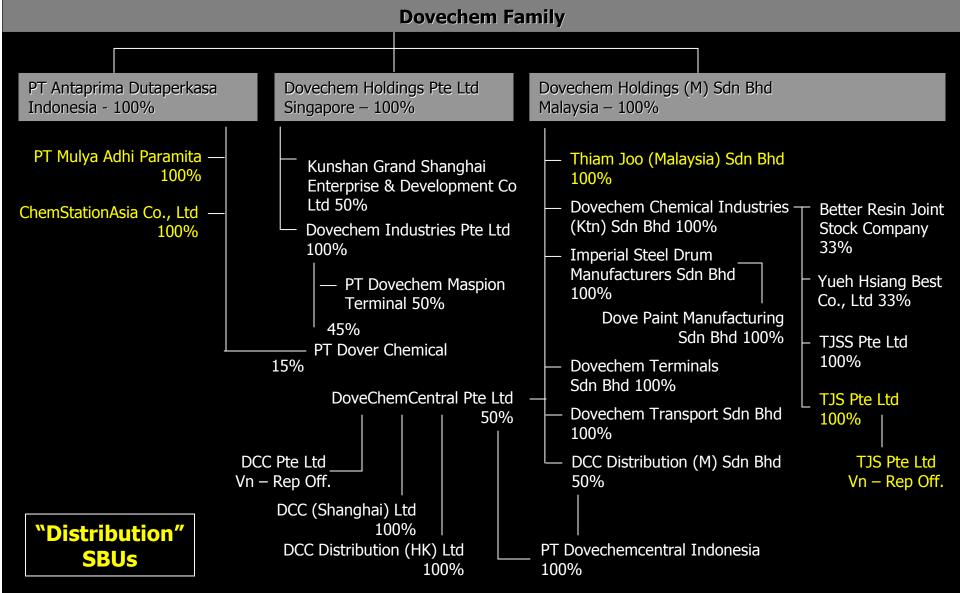
EMPLOYEE EXCELLENCE

We groom our employees to be part of the productive corporate family by enhancing their professional development, conducive working environment and good welfare program.

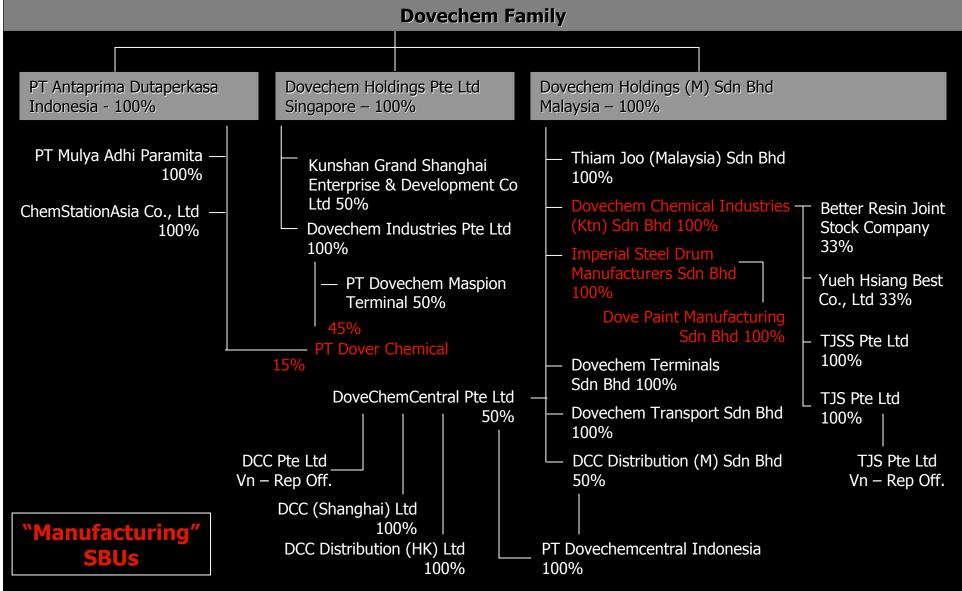




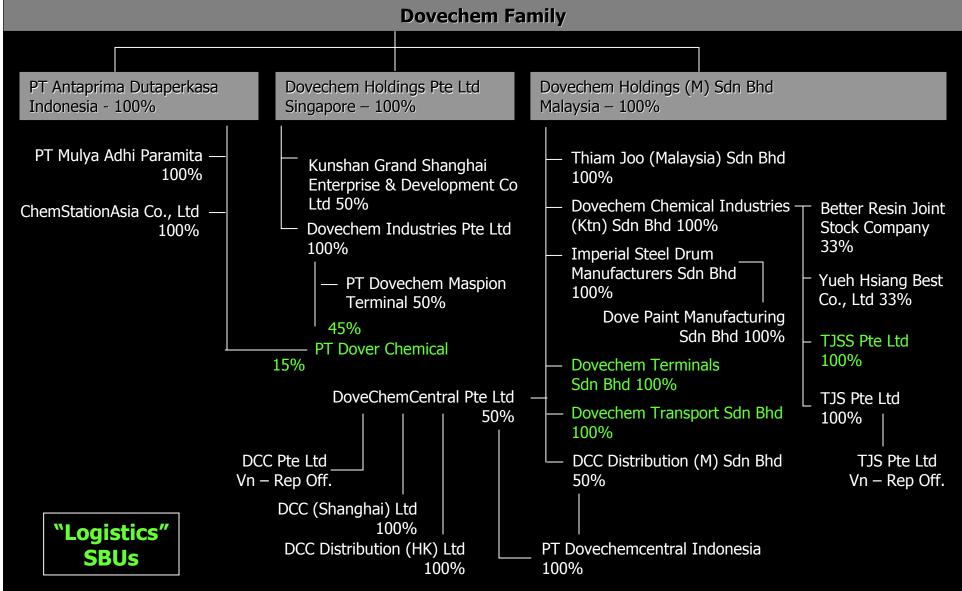




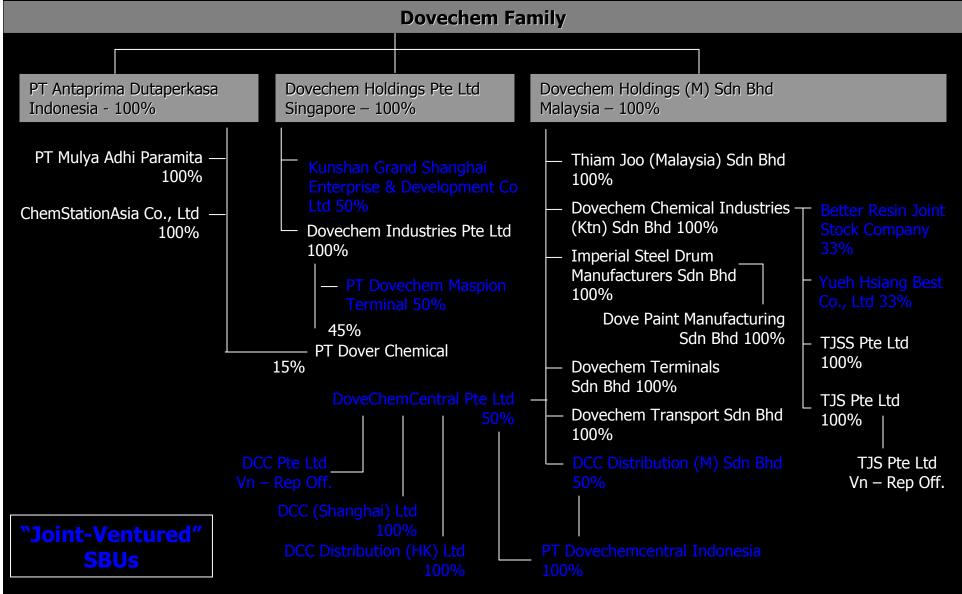






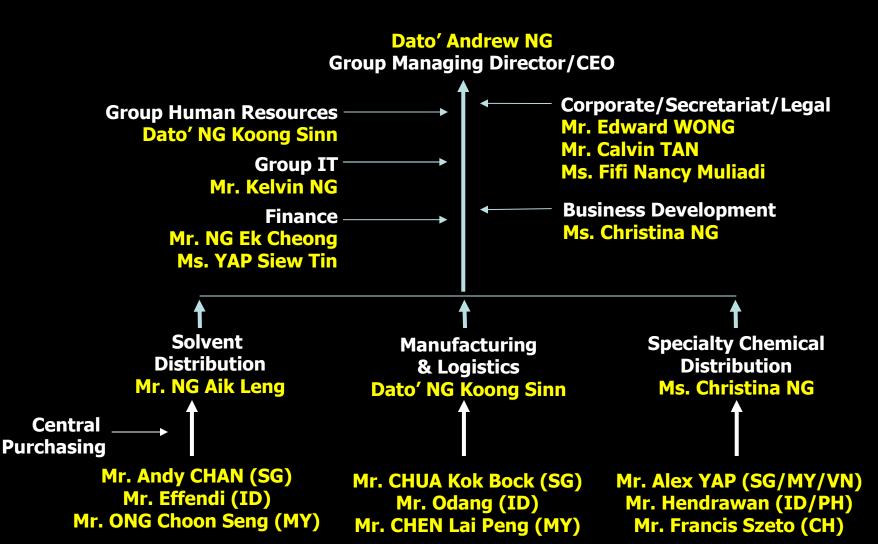








DOVECHEM MANAGEMENT TEAM





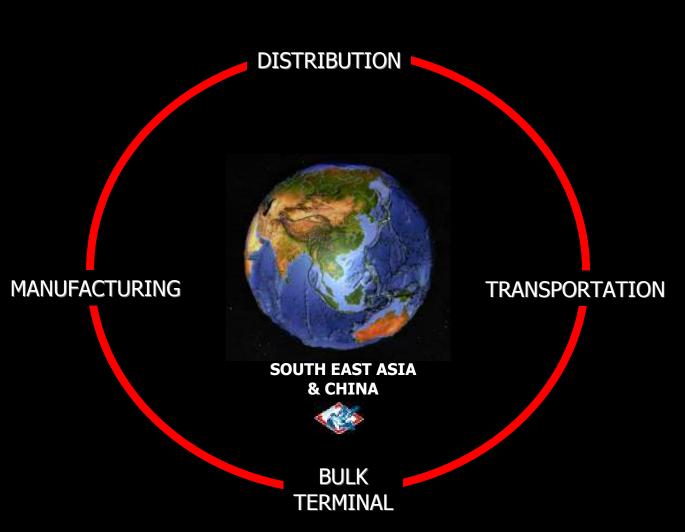
DOYECHEM BUSINESSES





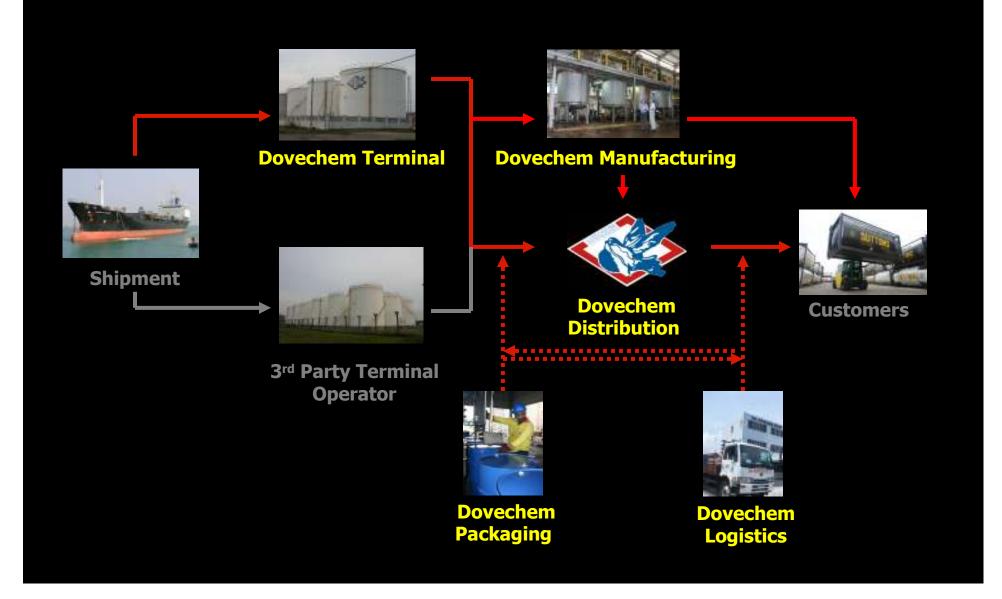








DOVECHEM BUSINESS SUPPLY-CHAIN









Dovechem Core Division



Straddled over 8 countries in 17 locations:



- Shanghai, Shenzhen, Dalian

Hong Kong - Kowloon

Indonesia - Jakarta, Surabaya, Merak, Bandung

Malaysia

- Kuala Lumpur, Kuantan,

Melaka, Penang, Johor Bahru

Singapore - Jurong

Thailand

- Bangkok*

Taiwan

- Kaoshiung

Vietnam

- HCMC





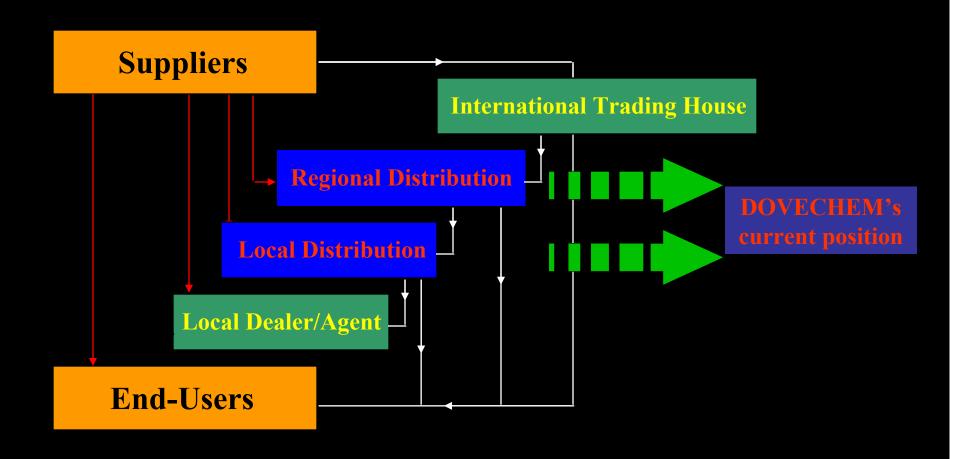
Serving regional markets with Global Trading House in Singapore



Currently servicing more than 3,200 customer account

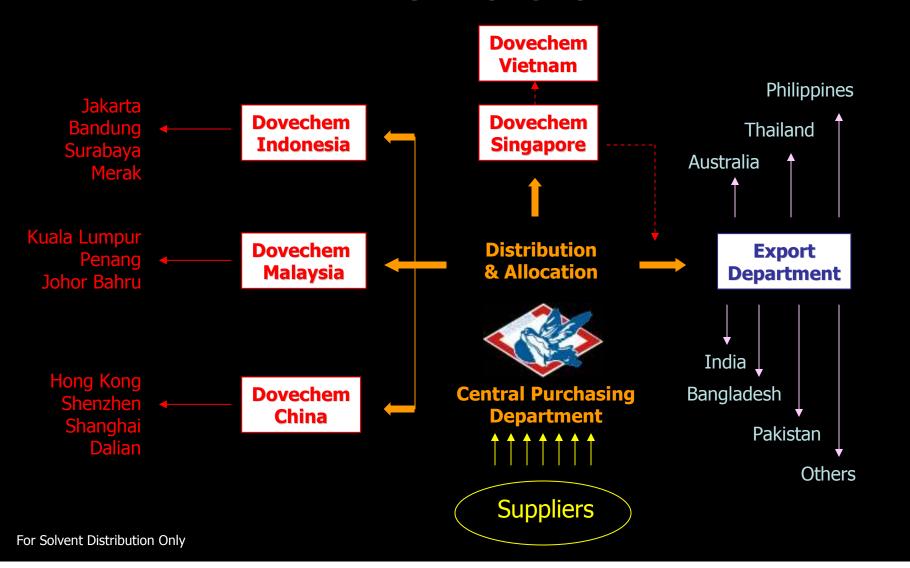


DISTRIBUTION STRUCTURE





DISTRIBUTION CHANNEL





TOP 20 SOLVENT PRODUCTS

In Random Order











Methanol

Butyl Acetate



Xylene



Isobutanol



Ethyl Acetate



Aliphatic Solvents



Methyl Ethyl Ketone



Methyl Isobuthyl Ketone



Acetone



C10



White Spirit



Diethylene Glycol



Thinner



Nitro Cellulose Solution

Vinyl Acetate Monomer



Isopropyl Alcohol

Butyl Cellosolve



Isopropylol



CUSTOMERS BY INDUSTRIES







Paint



Coating



Packaging



Ink



Electronics



Pharmaceuticals



Adhesives



Agricultural



Rubber Manufacturing



Detergent/Cleaning



OUR STORAGE TANKS



Indonesia Storage Terminals: 47 units (69,460 m³)



Singapore Storage Terminals: 21 units (7,404 m³)



Malaysia Storage Terminals: 13 units (1,810 m³)



OUR OPEN-AREA STORAGE



Indonesia Open-Area Storage: 10,017 m² (31,920 drums)



Singapore Open-Area Storage: 1,350 m² (5,000 drums)



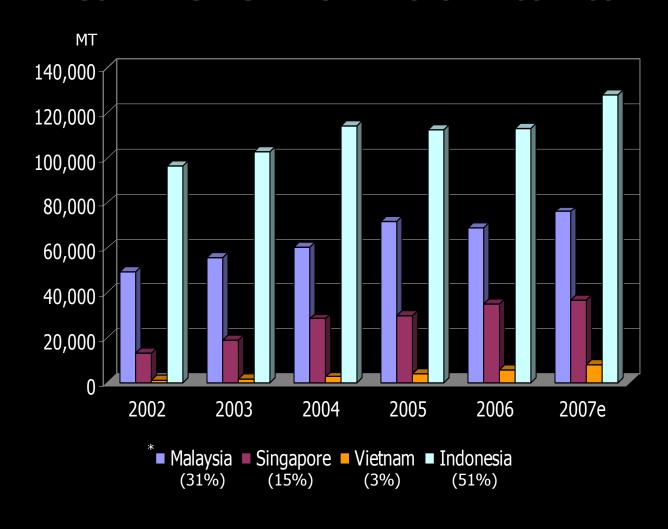
Malaysia Open-Area Storage: 11,208 m² (44,130 drums)



SOLVENTS DISTRIBUTED VOLUME 2002-2007









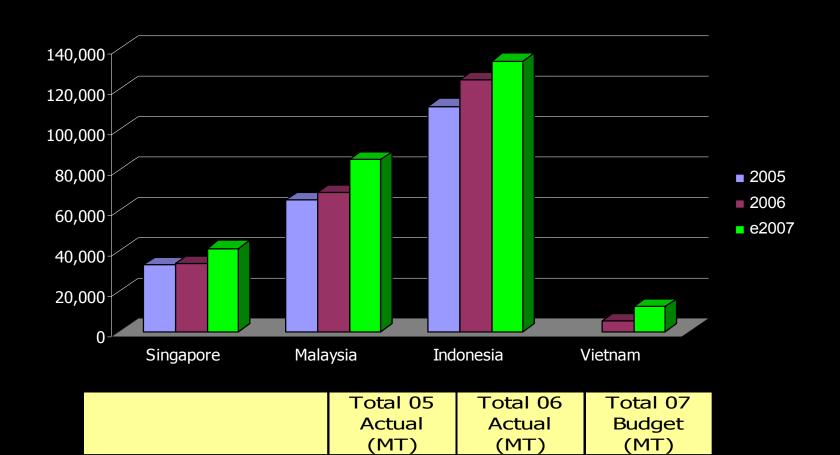
Group Total

DOVECHEM DISTRIBUTION

SOLVENTS DISTRIBUTED VOLUME 2002-2007 By Country

231,947

272,860

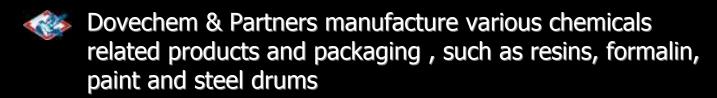


209,850



DONECHEM MANUFACTURING







Maintain 5 manufacturing plant located in 4 countries:



Thailand - Bangkok

Vietnam - HCMC

Malaysia - Kuantan, Melaka

Indonesia – Merak



Running 2 R&D Laboratories in Kuantan and Merak



Currently servicing more than 730* customer account

^{*} Excluding Thailand and Vietnam



DOYECHEM MANUFACTURING



PRODUCTION DETAILS Paint & Packaging





Products	Drums	Aerosol Paint
Location	Melaka, Malaysia	Melaka, Malaysia
Commencement	1994	2005
Types	209L Tight Head/ Full Open Head	Aerosol/ Stoving Paint
Annual Capacity	600,000 units	1,440,000 cans





DOYECHEM MANUFACTURING

PRODUCTION DETAILS Chemical Products







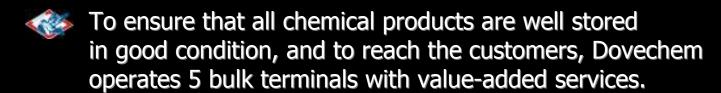
Products Formalin/Resins		Formalin/Resins/ PVAc	Formalin/Resins/ PVAc	
Location	Kuantan, Malaysia	Merak, Indonesia	HCMC, Vietnam	
Commencement	1991	1983	1996	
Types	For Plywood, MDF, Particle Board & Furniture	For Plywood, MDF, Particle Board & Furniture	For Plywood, MDF, Particle Board & Furniture	
Annual Capacity Formalin: 36,000 MT Resins: 45,000 MT		Formalin: 80,000 MT Resins: 100,000 MT PVAc: 12,600 MT	Formalin: 58,000 MT Resins: 41,880 MT PVAc: 1,800 MT	





DONECHEM BULKTERMINAL







The bulk terminals are located at:



Malaysia - Shah Alam, Kuantan

Singapore - Jurong

Indonesia - Merak, Surabaya



Some of the provided value-added services are tank cleaning, drum filing, bonded warehouse, heating & insulation services, etc





DOVECHEM BULKTERMINAL

TERMINAL CAPACITY









*Leased

Locations	No of Tanks	Capacity	Consumptions
Kuantan, Malaysia	41 (current) 2 (planned)	49,700 m³ 2,500 m³	Internal/External
Shah Alam, Malaysia	13 (current)	1,850 m³	Internal
Merak, Indonesia	46 (current)	59,000 m ³	Internal/External
Surabaya, Indonesia	19 (current) 5 (planned)	15,510 m ³ 5,000 m ³	Internal/External
HCMC*, Vietnam	3 (current) 5 (planned)	3,500 m ³ 6,250 m ³	Internal
Jurong, Singapore	21 (current)	7,404 m³	Internal



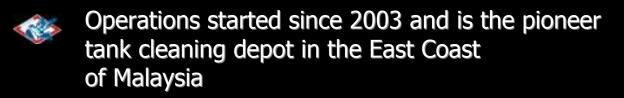
DOVECHEM BULK TERMINAL

TANK CLEANING STATION











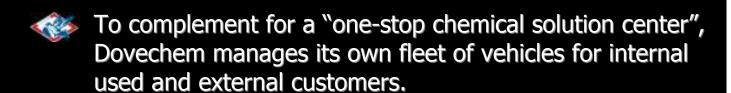
The depot has a capacity to clean 2,880 units of ISO Tanks and 2,304 units of Road Tankers per annum.





DONECHEM TRANSPORTATION







Our logistic hub is located in 4 major cities as follows:



Malaysia - Kuantan, Shah Alam

Indonesia - Jakarta Singapore - Jurong



To value-add, Dovechem also provide haulage services, and delivery planning for customers.





DOVECHEM TRANSPORTATION

FLEET DETAILS









Locations	Kuantan, Malaysia	Shah Alam Malaysia	Merak, Indonesia	Jurong, Singapore
Types	ISO Tankers, Road Tankers, Cargo Trailers	Road Tankers, Light Trucks	Road Tankers, Light Trucks	Road Tankers, Light Trucks
Fleet Managed	130	8	89	27



We manage a fleet of 254 units of vehicles for the Group.



DOVECHEM TRANSPORTATION

TYPES OF VEHICLES



ISO Tankers – 26,000 Litres



Stainless Steel Tankers – 28,000 Litres



Light Trucks – carry up to 50 Drums

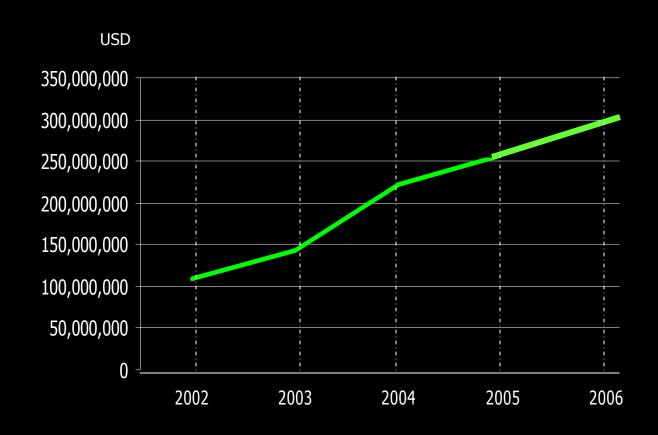


Aluminum Tankers – 25,000 Litres



DOVECHEM GROUP CONSOLIDATION

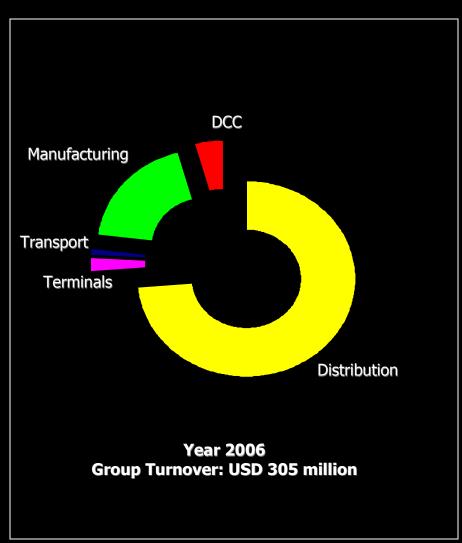
GROUP TURNOVER 2002 – 2006

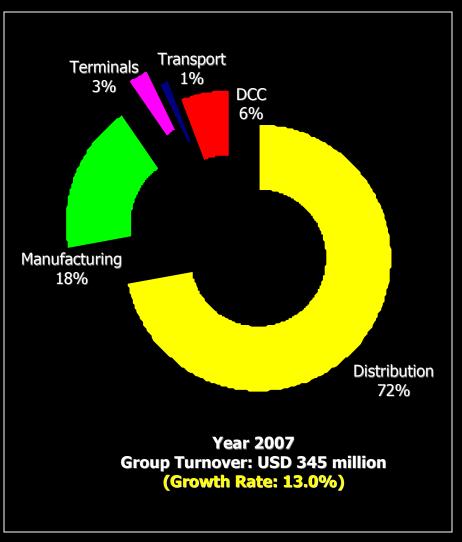




DOVECHEM GROUP CONSOLIDATION

EXPECTED GROWTH 2006 - 2007







DOVECHEM GROUP



DOVECHEM CORE VALUES









PARTNERING with Suppliers/Customers



We have various-colours for our core values to represents various-nationalities working in various Dovechem locations.



DOVECHEM GROUP

Q & A

Caring for All